| Two important humanistic psychologists are Abraham Maslow and Carl Rogers. | Humanistic psychologists believe that people have free will. | People have the capacity to choose what they do, although they don't always realise this. | People are not just passive responders to their instincts or environments. |
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| Humanistic psychologists place great importance on people's subjective experience. | Humanistic psychologists believe you can only understand what someone does by understanding how they perceive the world. | They believe that 'what is it like to be this person?' is a much more important question than 'what is this person like?' | The self is a very important idea in humanistic psychology |
| The self consists of a person's sense of awareness and all their ideas about who they are. | One aspect of the self concept is the ideal self. The ideal self is the person's idea of how they ought to be. | When a person perceives a discrepancy between the self and ideal self the result is incongruence. | People may deal with incongruence in unhelpful ways, for example by distorting their perception of themselves or of reality. |
| They may pretend to be something they aren't or convince themselves the world is other than it is. | Humanistic psychologists believe that everyone has the potential for psychological growth. | People who completely fulfil their potential are called 'self-actualisers' in the humanistic approach. | Growth implies that all people have a potential that they could fulfil. |
| Everyone could be more tomorrow than they are today. | According to Carl Rogers, everyone has a need for 'unconditional positive regard'. | Unconditional positive regard is the love and respect of others, without any conditions or evaluation attached. | Many people perceive that the love of others is not unconditional. |
| People often believe that others will only love them if they achieve certain things, own certain possessions or act in certain ways. These are called 'conditions of worth'. | Conditions of worth lead people to pursue the wrong goals in life. This blocks growth and prevents self- actualisation. | To meet conditions of worth and produce the illusion of congruence, people may run up huge debts or exhaust themselves chasing high status positions or possessions. | Humanistic psychologists developed counselling approaches to help people achieve congruence, recognise conditions of worth and thereby grow towards self-actualisation. |